# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

## **CURRENT REPORT**

## Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report: June 04, 2015 (Date of earliest event reported)

**Zumiez Inc.** (Exact name of registrant as specified in its charter)

WA

(State or other jurisdiction of incorporation)

000-51300 (Commission File Number) 91-1040022 (IRS Employer Identification Number)

98036

4001 204th Street SW, Lynnwood, WA

(Address of principal executive offices)

(Zip Code)

4255511500

(Registrant's telephone number, including area code)

**Not Applicable** 

(Former Name or Former Address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Uritten communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 2.02. Results of Operations and Financial Condition

On June 4, 2015, Zumiez Inc. issued a press release (the "Press Release") reporting its financial results for the first quarter ended May 2, 2015, a copy of which is attached hereto as Exhibit 99.1 and the contents of which are incorporated herein by this reference.

In accordance with General Instruction B.2. of Form 8-K, the information contained in this report and the Press Release shall not be deemed "Filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

# Item 9.01. Financial Statements and Exhibits

(d) Exhibits

99.1 Press Release of Zumiez Inc. dated June 04, 2015

# SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: June 04, 2015

## ZUMIEZ INC.

By: <u>/s/ Richard M. Brooks</u> Richard M. Brooks *Chief Executive Officer* 

## Exhibit Index

Exhibit No. 99.1 **Description** 

Press Release of Zumiez Inc. dated June 04, 2015

### Zumiez Inc. Announces Fiscal 2015 First Quarter Results

LYNNWOOD, WA - (Marketwired - June 04, 2015) - Zumiez Inc. (NASDAQ: ZUMZ) a leading specialty retailer of action sports related apparel, footwear, equipment and accessories, today reported results for the first quarter ended May 2, 2015.

Total net sales for the first quarter ended May 2, 2015 (13 weeks) increased 9.0% to \$177.6 million from \$162.9 million in the first quarter ended May 3, 2014 (13 weeks). Comparable sales for the thirteen weeks ended May 2, 2015 increased 3.0% compared to a comparable sales increase of 1.8% in the first quarter of 2014. Net income in the first quarter of fiscal 2015 was \$2.8 million, or \$0.09 per diluted share, compared to net income of \$2.5 million, or \$0.09 per diluted share, in the first quarter of the prior fiscal year. The results for the first quarter of 2015 include costs of approximately \$1.1 million, or \$0.03 per diluted share, for charges associated with the acquisition of Blue Tomato, and the results for the first quarter of 2014 include approximately \$0.6 million, or \$0.01 per diluted share, for charges associated with the acquisition of Blue Tomato.

At May 2, 2015, the Company's cash and current marketable securities increased 40.0% to \$150.9 million compared to cash and current marketable securities of \$107.8 million at May 3, 2014. The increase in cash and current marketable securities is a result of cash generated through operations, partially offset by capital expenditures.

Rick Brooks, Chief Executive Officer of Zumiez Inc., stated, "We delivered first quarter results that were in-line with our expectations. While the pace of our domestic business slowed more than anticipated in April, this was offset by strong sales gains in Europe where growth momentum continues. Overall, we remain confident that our omnichannel strategy, authentic lifestyle positioning, and commitment to customer service provide us with strong competitive advantages that will deliver increased profitability and greater shareholder value over the long-term."

#### May 2015 Sales

Total net sales for the four-week period ended May 30, 2015 increased 4.1% to \$51.5 million, compared to \$49.5 million for the four-week period ended May 31, 2014. The Company's comparable sales decreased 2.2% for the four-week period ended May 30, 2015 compared to a comparable sales increase of 3.6% for the four-week period ended May 31, 2014.

#### Fiscal 2015 Second Quarter Outlook

The Company is introducing guidance for the three months ending August 1, 2015. Net sales are projected to be in the range of \$179 to \$183 million resulting in net income per diluted share of approximately \$0.12 to \$0.15, which includes an estimated \$0.4 million, or approximately \$0.01 per diluted share, for charges associated with the acquisition of Blue Tomato. This guidance is based on an anticipated comparable sales decrease in the (5%) to (3%) range for the second quarter of fiscal 2015. The Company currently intends to open approximately 57 new stores in fiscal 2015, including up to 7 stores in Canada and 6 stores in Europe.

A conference call will be held today to discuss first quarter fiscal 2015 results and will be webcast at 5:00 p.m. ET on http://ir.zumiez.com. Participants may also dial (617) 399-5135 followed by the conference identification code of 40996399.

#### About Zumiez Inc.

Zumiez is a leading multi-channel specialty retailer of action sports related apparel, footwear, equipment and accessories, focusing on skateboarding, snowboarding, surfing, motocross and BMX for young men and women. As of May 30, 2015 we operated 627 stores, including 567 in the United States, 38 in Canada, and 22 in Europe. We operate under the name Zumiez and Blue Tomato. Additionally, we operate ecommerce web sites at www.zumiez.com and www.blue-tomato.com.

#### Safe Harbor Statement

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Certain statements in this press release and oral statements relating thereto made from time to time by representatives of the Company may constitute forward-looking statements for purposes of the safe harbor provisions under the Private Securities Litigation Reform Act of 1995. These statements include, without limitation, predictions and guidance relating to the Company's future financial performance, brand and product category diversity, ability to adjust product mix, integration of acquired businesses, growing customer demand for our products and new store openings. In some cases, you can identify forward-looking statements by terminology such as, "may," "should," "expects," "plans," "anticipates," "believes," "estimates," "predicts," "potential," "continue," or the negative of these terms or other comparable terminology. These forward-looking statements are based on management's current expectations but they involve a number of risks and uncertainties. Actual results and the timing of events could differ materially from those anticipated in the forward-looking statements as a result of risks and uncertainties, which include, without limitation, those described in the Company's annual report on Form 10-K for the year ended February 1, 2014 as filed with the Securities and Exchange Commission and available at www.sec.gov. You are urged to consider these factors carefully in evaluating the forward-looking statements herein and are cautioned not to place undue reliance on such forward-looking statements, which are qualified in their entirety by this cautionary statement. The forward-looking statements speak only as of the date on which they are made and the Company undertakes no obligation to publicly update such forward-looking statements to reflect subsequent events or circumstances.

#### ZUMIEZ INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share amounts) (Unaudited)

	Three Months Ended	
	% of May 2, 2015 Sales May 3, 2014	% of A Sales
et sales ost of goods sold	\$ 177,610 100.0% \$ 162,932 121,075 68.2% 112,399	

Gross profit	56,535	31.8%	50,533	31.0%
Selling, general and administrative expenses	52,409	29.5%	46,820	28.7%
Operating profit	4,126	2.3%	3,713	2.3%
Interest income, net Other income, net		0.1%	182 86	0.0%
Earnings before income taxes				
Provision for income taxes	1,676	0.9%		0.9%
Net income	\$ 2,770		\$    2,496	
Basic earnings per share	\$ 0.10		\$    0.09	
Diluted earnings per share	\$ 0.09		\$ 0.09	
Weighted average shares used in computation of earnings per share:				
Basic	29,141		28,861	
Diluted	29,486		29,213	

#### ZUMIEZ INC. CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands)

		May 2, 2015	January 31, 2015		May 3, 2014	
Assets	(U	naudited)			(Ur	audited)
Current assets Cash and cash equivalents Marketable securities Receivables Inventories Prepaid expenses and other Deferred tax assets	\$	14,401 104,091 11,117		20,862 133,782 12,653 93,850 11,651 6,965		86,682 11,478 97,608 9,874
Total current assets				279,763		232,884
Fixed assets, net Goodwill Intangible assets, net Long-term other assets		55,478 12,460		135,642 55,852 13,062 9,386		65,432 17,803
Total long-term assets		217,552		213,942		221,571
Total assets		505,547		493,705		454,455
Liabilities and Shareholders' Equity Current liabilities Trade accounts payable Accrued payroll and payroll taxes Income taxes payable Deferred rent and tenant allowances Other liabilities Total current liabilities		39,525 9,168 732 7,448 29,276 86,149		13,047 4,651 7,083 24,572		8,070 2,324 6,574 20,471
Long-term deferred rent and tenant allowances Long-term deferred tax liabilities				42,553		41,995
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Long-term debt and other liabilities	5,669	4,443	
Total long-term liabilities		52,734	49,888
Total liabilities	141,121	134,181	130,316
Commitments and contingencies			
Shareholders' equity Preferred stock, no par value, 20,000 shares authorized; none issued and outstanding Common stock, no par value, 50,000 shares authorized; 29,535 shares issued and outstanding at May 2, 2015, and 29,418 shares issued and			
outstanding at January 31, 2015 Accumulated other comprehensive income Retained earnings	(11,767) 244,478	129,094 (11,278) 241,708	7,011 201,017
Total shareholders' equity		359,524	
Total liabilities and shareholders' equity	\$   505,547	\$   493,705	

### ZUMIEZ INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

	Three Months Ended		
	May 2, 2015		
Cash flows from operating activities: Net income Adjustments to reconcile net income to net cash provided by operating activities:	\$ 2,770	\$ 2,496	
Depreciation, amortization and accretion Deferred taxes Stock-based compensation expense Excess tax benefit from stock-based compensation			
Other Changes in operating assets and liabilities:	(76)		
Receivables Inventories Prepaid expenses and other Trade accounts payable Accrued payroll and payroll taxes Income taxes payable	(10,187) 605 7,726 (3,891) (3,355)	(2, 448)	
Deferred rent and tenant allowances Other liabilities		4,374 (2,462)	
Net cash provided by operating activities	1,688	16,570	
Cash flows from investing activities: Additions to fixed assets Purchases of marketable securities and other	(8,818)	(6,781)	
investments Sales and maturities of marketable securities and other investments		(11,714) 22,100	
Net cash (used in) provided by investing activities	(14,781)	3,605	
Cash flows from financing activities: Proceeds from revolving credit facilities Payments on long-term debt and revolving credit	4,310	634	

facilities Repurchase of common stock Proceeds from exercise of stock-based compensation, net of withholding tax payments Excess tax benefit (loss) from stock-based			(81) (19,553)
		367	242
compensation		689	 (62)
Net cash provided by (used in) financing activities		4,095	 (18,820)
Effect of exchange rate changes on cash and cash equivalents		(58)	90
Net (decrease) increase in cash and cash equivalents		(9,056)	1,445
Cash and cash equivalents, beginning of period		20,862	19,634
Cash and cash equivalents, end of period	\$	11,806	\$ 21,079
Supplemental disclosure on cash flow information:			
Cash paid during the period for income taxes, net of refunds Accrual for purchases of fixed assets	Ş	5,667 4,489	5,783 4,480

Company Contact:

Director of Finance & Investor Relations Zumiez Inc. (425) 551-1500, ext. 1610

### Investor Contact:

ICR Brendon Frey (203) 682-8200