# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

**Date of Report: November 19, 2009** (Date of earliest event reported)

#### Zumiez Inc.

(Exact name of registrant as specified in its charter)

**WA** (State or other jurisdiction of incorporation)

**000-51300** (Commission File Number) 91-1040022 (IRS Employer Identification Number)

6300 Merrill Creek Parkway, Suite B, Everett, Washington

(Address of principal executive offices)

**98203** (Zip Code)

## 4255511500

(Registrant's telephone number, including area code)

# **Not Applicable**

(Former Name or Former Address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition

On November 19, 2009, Zumiez Inc. issued a press release (the "Press Release") reporting its financial results for the third quarter ended October 31, 2009, a copy of which is attached hereto as Exhibit 99.1 and the contents of which are incorporated herein by this reference.

In accordance with General Instruction B.2. of Form 8-K, the information contained in this report and the Press Release shall not be deemed "Filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

#### Item 9.01. Financial Statements and Exhibits

(a) Financial statements:

None

(b) Pro forma financial information:

None

(c) Shell company transactions:

None

(d) Exhibits

99.1 Press Release of Zumiez Inc. dated November 19, 2009

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: November 19, 2009 ZUMIEZ INC.

By: <u>/s/ Richard M. Brooks</u>
Richard M. Brooks
Chief Executive Officer

# **Exhibit Index**

Exhibit No.

**Description** 

99.1

Press Release of Zumiez Inc. dated November 19, 2009

#### **Zumiez Inc. Announces Fiscal 2009 Third Quarter Results**

EVERETT, WA -- (Marketwire - November 19, 2009) - Zumiez Inc. (NASDAQ: ZUMZ) today reported results for the third quarter ended October 31, 2009.

Total net sales for the third quarter (13 weeks) ended October 31, 2009 increased 0.8% to \$113.2 million from \$112.2 million reported in the third quarter (13 weeks) ended November 1, 2008. The Company posted net income for the quarter of \$5.1 million or \$0.17 per diluted share versus net income of \$6.8 million or \$0.23 per diluted share in the third quarter of the prior fiscal year. Comparable store sales decreased 8.0% for the third fiscal quarter of 2009 compared to a 5.8% decrease in the third quarter of 2008.

Total net sales for the first nine months (39 weeks) ended October 31, 2009 decreased 2.8% to \$275.2 million from \$283.2 million reported in the first nine months (39 weeks) of the prior year. The Company posted net income of \$0.3 million or \$0.01 per diluted share in the first nine months of fiscal 2009 compared to net income in the first nine months of the prior fiscal year of \$10.9 million or \$0.37 per diluted share. Results for the first nine months of fiscal 2009 include a charge of approximately \$1.3 million, or \$0.03 per diluted share, associated with the proposed settlement agreement of a previously disclosed lawsuit. Comparable store sales decreased 13.6% in the first nine months of fiscal 2009 compared with a decrease of 3.2% for the first nine months of 2008.

Rick Brooks, Chief Executive Officer of Zumiez Inc., stated: "I want to credit our entire team for our better than expected third quarter performance. By carefully managing our inventory, working closely with our branded and private label vendors to design programs that would deliver improved merchandise margins, and finding ways to inspire consumers who visited our stores, we were able to exceed our initial third quarter expectations and saw a meaningful improvement in our same store sales trends relative to the first half of fiscal 2009. Our results are particularly encouraging given that overall traffic and spending patterns continued to be volatile and the difficult macroeconomic environment continues. Although still challenging, we are also pleased to have seen some improved trends in certain of our larger, Western markets, most notably California. Looking ahead, we believe we have a good plan in place for the Holiday season."

#### Outlook

The Company is introducing guidance for the three months ending January 30, 2010 of net income of approximately \$0.18 to \$0.22 per diluted share. This guidance is based on an anticipated comparable store sales decline in the high-to-mid single digit range for the fourth quarter of fiscal 2009.

We have opened all 36 new stores in fiscal 2009.

A conference call will be held today to discuss third quarter results and will be webcast at 5:00 p.m. ET on http://ir.zumiez.com. Participants may also dial (617) 614-3453 followed by the conference identification code of 18887706.

# About Zumiez Inc.

Zumiez is a leading specialty retailer of action sports related apparel, footwear, equipment and accessories. Our stores cater to young men and women between ages 12-24, focusing on skateboarding, surfing, snowboarding, motocross and BMX. As of October 31, 2009 we operate 378 stores, which are primarily located in shopping malls and our web site address is www.zumiez.com.

### Safe Harbor Statement

Certain statements in this press release and oral statements relating thereto made from time to time by representatives of the company may constitute forward-looking statements for purposes of the safe harbor provisions under the Private Securities Litigation Reform Act of 1995. These statements include, without limitation, predictions and guidance relating to the company's future financial performance, brand and product category diversity, ability to adjust product mix, integration of acquired businesses, growing customer demand for our products and new store openings. In some cases, you can identify forward-looking statements by terminology such as, "may," "should," "expects," "plans," "anticipates," "believes," "estimates," "predicts," "potential," "continue," or the negative of these terms or other comparable terminology. These forward-looking statements are based on management's current expectations but they involve a number of risks and uncertainties. Actual results and the timing of events could differ materially from those anticipated in the forward-looking statements as a result of risks and uncertainties, which include, without limitation, those described in the company's quarterly report on Form 10-Q for the quarter ended August 1, 2009 as filed with the Securities and Exchange Commission and available at www.sec.gov. You are urged to consider these factors carefully in evaluating the forward-looking statements herein and are cautioned not to place undue reliance on such forward-looking statements, which are qualified in their entirety by this cautionary statement. The forward-looking statements speak only as of the date on which they are made and the company undertakes no obligation to publicly update such forward-looking statements to reflect subsequent events or circumstances.

## Three Months Ended

		ober 31, 2009	Sales	200	98	Sales
Net sales		113,192				
Cost of goods sold		73,093	64.6%	7	72,982	65.0%
Gross profit		40,099	35.4%	3	39,263	35.0%
Selling, general and administrative expenses			28.0%		28,879	25.7%
Operating profit		8,357			LO,384	9.3%
Interest income, net Other income			0.1% 0.0%		36	0.0%
Earnings before income taxes		8,523				
Provision for income taxes		3,450	3.0%		4,178	3.7%
Net income		5,073 ======				
Basic net income per share		0.17		\$ =====		
Diluted net income per share		0.17		\$	0.23	
Weighted average shares used in computation of earnings per share: Basic			29,172,869			
Diluted	36	0,243,944		29,37	73,990	

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# Nine Months Ended

	October 31, 2009		Sales		vember 1, 2008	% of Sales
Net sales Cost of goods sold		275,169	100.0% 68.5%	\$	283,205 189,279	66.8%
Gross profit					93,926	
Selling, general and administrative expenses		86,950	31.6%		78,004	27.5%
Operating (loss) profit					15,922	5.7%
Interest income, net Other Income		825 5	0.0%		1,660 36	0.0%
Earnings before income taxes		522				
Provision for income taxes		193	0.1%		6,711	2.4%
Net income		329 ======			10,907	
Basic net income per share		0.01		-	0.37	
Diluted net income per share		0.01			0.37	
Weighted average shares used in computation of earnings per share: Basic	29	,457,792		2	9,086,196	

# ZUMIEZ INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except share amounts)

		January 31, 2009		
	(Unaudited)		(Unaudited)	
Assets				
Current assets Cash and cash equivalents Marketable securities Receivables Inventory Prepaid expenses and other Deferred tax assets	71,315 7,879 76,381 6,404 2,995	4,555	56,348 6,695 81,847 5,935 3,390	
Total current assets	175,463	143,313	163,464	
Leasehold improvements and equipment, net Goodwill and other intangibles Marketable securities - long-term Deferred tax assets	832	13,236 1,767	1,694	
Total long-term assets		90,036		
Total assets		\$ 233,349 ======		
Liabilities and Shareholders' Ed Current liabilities				
Trade accounts payable Book overdraft	_	\$ 15,909 -	4 047	
Accrued payroll and payroll taxes Income taxes payable	6,133 2,705	4,739	4,578 4,586	
Current portion of deferred rent and	2,103	250	4,300	
tenant allowances Other accrued liabilities		2,682 7,653		
Total current liabilities		31,221		
Long-term deferred rent and tenant allowances, less current portion Other long-term liabilities  Total current liabilities	1,310	24,000 177 24,177	165 	
		,	,	
Total liabilities	83,211	55,398	88,795	
Commitments and contingencies				
Shareholders' equity Preferred stock, no par value, 20,000,000 shares authorized; none issued and outstanding Common stock, no par value, 50,000,000 shares authorized; 30,254,949 shares issued and outstanding at October 31, 2009, 29,533,067 shares issued and outstanding at January 31, 2009 and	-	-	-	
29,578,967 shares issued and outstanding at November 1, 2008.	80,227	75,789 117	74,234	
Accumulated other comprehensive incomprehensive incomprehensin incomprehensive incomprehensive incomprehensive incomprehensive	me 95 102,374	117 102,045	(159) 95,748	
-	182,696	177,951	169,823	
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Total liabilities and	_		<b>.</b>	
shareholders' equity		\$ 233,349 =======		

Company Contact: Trevor Lang Chief Financial Officer Zumiez Inc. (425) 551-1500 ext. 1564

Investor Contact: ICR Chad Jacobs / Brendon Frey (203) 682-8200